Prowadzący	Dr hab. Robert Zajkowski, prof. UMCS	
Oferta PJO*	TAK / <del>NIE</del> **	
Oferta PJOE*	TAK / <del>NIE</del> **	
Kierunek, rok, stopień dla PJO	FiR, Ekonomia I rok II stopień	
Semestr roku 2023/2024	<del>zimowy</del> / letni**	

<sup>\*</sup> PJO – przedmiot w języku obcym dla studentów polskich / PJOE – przedmiot w języku obcym dla studentów Erasmus+

## BASIC INFORMATION ABOUT THE SUBJECT (INDEPENDENT OF THE CYCLE)

Module name	Economics of Family Business	
Erasmus code	PL LUBLINO1	
ISCED code	0410	
Language of instruction	English	
Website	https://www.umcs.pl/en/courses-in-english,21103.htm	
	(dla PJOE)	
Prerequisites	Basic knowledge of finance and management.	
ECTS points hour equivalents	Contact hours (work with an academic teacher): 15	
zero pomio nom equitarento	Total number of hours with an academic teacher: 20	
	Number of ECTS points with an academic teacher: 2	
	Non-contact hours (students' own work): -	
	Total number of non-contact hours: -	
	Number of ECTS points for non-contact hours: -	
	Total number of ECTS points for the module: 2	
Educational outcomes verification	Case study preparation, activity during the classes, the final project covering the	
methods	finance and management issues of family businesses.	
Description	The module covers the knowledge in the area of family business management and	
	finance. The lecture explains the idiosyncrasy of family business, its unique	
	resources and potential conflicts. Students will learn how to identify family business	
	strengths and to transform them into the competitive advantage. During the classes	
	the succession challenges will be also covered.	
Reading list	1. Poutziouris, Panikkos, Kosmas Smyrnios, and Sabine Klein, eds. Handbook	
	of research on family business. Edward Elgar Publishing, 2008.	
	<ol><li>Poza, Ernesto J. Family business. Cengage Learning, 2013.</li></ol>	
	3. Carlock, Randel, and John Ward. Strategic planning for the family	
	business: Parallel planning to unify the family and business. Springer,	
	2001.	
	4. Carlock, Randel S., and John L. Ward. When family businesses are best.	
	New York: Palgrave Macmillan, 2010.	
	5. Scientific articles on-line available.	
Educational outcomes	KNOWLEDGE	
	1. W01 - basic knowledge in the field of social sciences, especially finance;	
	<ol><li>W02- understanding of the relations between social and financial nature of the family firm</li></ol>	
	3. W21 – knowledge about entrepreneurial attitudes in family business	
	SKILLS	
	U01 – ability to notice and interpret business phenomena in family	
	business	
	<ol> <li>U11– ability to analyze business problems and find correct solutions.</li> </ol>	
	ATTITUDES	
	K_K04: Readiness to active participation in groups, organizations and	
	institutions that provide economic activities.	
	2. K_K09: Ability to cooperate in a group in order to prepare socio-economic	
	project.	
Practice	n/a	

<sup>\*\*</sup> zostawić właściwe

## INFORMATION ABOUT CLASSES IN THE CYCLE

Website	https://www.umcs.pl/en/courses-in-english,21103.htm
	(dla PJOE)
Educational outcomes verification methods	Case study preparation, activity during the classes, the final
	project covering the finance and management issues of family
	businesses.
Comments	
Reading list	<ol> <li>Poutziouris, Panikkos, Kosmas Smyrnios, and Sabine</li> </ol>
	Klein, eds. Handbook of research on family business.
	Edward Elgar Publishing, 2008.
	<ol> <li>Poza, Ernesto J. Family business. Cengage Learning, 2013.</li> </ol>
	3. Carlock, Randel, and John Ward. Strategic planning
	for the family business: Parallel planning to unify the
	family and business. Springer, 2001.
	4. Carlock, Randel S., and John L. Ward. When family
	businesses are best. New York: Palgrave Macmillan,
	2010.
	<ol><li>Scientific articles on-line available.</li></ol>
Educational outcomes	KNOWLEDGE
	1. W01 - basic knowledge in the field of social sciences,
	especially finance;
	2. W02- understanding of the relations between social
	and financial nature of the family firm
	3. W21 – knowledge about entrepreneurial attitudes in
	family business
	SKILLS
	U01 – ability to notice and interpret business  phanemans in family business.
	phenomena in family business  2. U11– ability to analyze business problems and find
	correct solutions.
	ATTITUDES
	K_KO4: Readiness to active participation in groups,
	organizations and institutions that provide economic
	activities.
	K_K09: Ability to cooperate in a group in order to
	prepare socio-economic project.
A list of topics	Duality of family business – is it a schizophrenic
	organization?
	2. Idiosyncrasies of family firms – the effect of
	"familiness".
	3. Goals hierarchy in family business – consequences
	for economic performance.
	4. How to strike the balance between
	professionalization and familiness?
	5. Conflicts in family firms.
	6. Family protocols as governance tools.
	7. Succession planning.
Teaching methods	Discussion, informative lecture, case study analysis, team
	work (400)
Assessment methods	Activity and attendance during classes (40%)
	Assessment of the final project (60%)